

# David Schindler

## Tilburg University

<http://david-schindler.de>  
d.schindler@tilburguniversity.edu  
November 8, 2024

---

### Office Address

Department of Economics  
PO Box 90153  
5000 LE Tilburg  
Netherlands

### Contact Details

Phone: +31 13466 - 4838  
Office: K317  
ORCID: 0000-0002-5489-6311

### Employment

2020– Associate Professor of Economics, Department of Economics, Tilburg University  
2017–2020 Assistant Professor of Economics, Department of Economics, Tilburg University  
2014–2015 Laboratory Manager, MELESSA, University of Munich  
2012–2013 Research and Teaching Assistant, Department of Economics, University of Munich

### Affiliations

2023– Research Fellow, CESifo Research Network  
2019–2023 Research Affiliate, CESifo Research Network

### Education

2012–2017 Ph.D. in Economics, University of Munich  
2010–2012 M.Sc. in Economics (Research Track), University of Munich  
2005–2010 Diplom (equiv. M.A.) in Economics, University of Cologne

### Research Visits

2016 Department Business Economics & Public Policy, Wharton School of the University of Pennsylvania, 12 months

### Research Interests

Applied Microeconomics, Behavioral & Experimental Economics, Public Policy & Political Economy, Organizational & Personnel Economics

### Publications

The Efficacy of Tournaments for Non-Routine Team Tasks (*w/ Florian Englmaier, Stefan Grimm, Dominik Grothe & Simeon Schudy*), *Journal of Labor Economics*, Vol. 42(4), October 2024, pp. 921–948.

Incentivizing Team Performance in Non-Routine Analytical Team Tasks – Evidence from a Field Experiment (*w/ Florian Englmaier, Stefan Grimm & Simeon Schudy*), *Journal of Political Economy*, Vol. 132(8), August 2024, pp. 2695–2747.

Impulse Purchases, Gun Ownership, and Homicides: Evidence from a Firearm Demand Shock (*w/ Christoph Koenig*), *Review of Economics and Statistics*, Vol. 105(5), September 2023, pp. 1271–1286.

Shocking Racial Attitudes: Black GIs in Europe (*w/ Mark Westcott*), *Review of Economic Studies*, Vol. 88(1), January 2021, pp. 489–520.

Unleashing Animal Spirits - Self-Control and Overpricing in Experimental Asset Markets (w/ *Martin Kocher & Konstantin Lucks*), Review of Financial Studies, Vol. 32(6), June 2019, pp. 2149–2178.

Risk, Time Pressure & Selection Effects (w/ *Martin Kocher, Stefan Trautmann & Yilong Xu*), Experimental Economics, Vol. 22(1), March 2019, pp. 216–246.

Overpricing and Stake Size: On the Robustness of Results from Experimental Asset Markets (w/ *Martin Kocher & Peter Martinsson*), Economics Letters, Vol. 154, May 2017, pp. 101–104.

### **Working Papers**

The Transferability of Racial Prejudice through Collective Memory: The Maroccanate (w/ *Riccardo Ghidoni*)

Incentivizing The Value of Leadership: Evidence from a Large-Scale Field Experiment (w/ *Florian Englmaier, Stefan Grimm, Dominik Grothe & Simeon Schudy*), Minor Revision, Leadership Quarterly

### **Retired Papers**

The Incentive Effects of Uncertainty in Tournaments (w/ *Rudi Stracke*)

### **Companion Papers to Computer Programs**

muCap: Connecting FaceReader™ to z-Tree (w/ *L. Doyle*), Journal of the Economic Science Association, Vol. 5(1), August 2019, pp. 136–141.

### **Work in Progress**

Calvinist Culture and Dutch Development (w/ *Leander Heldring, John Kearns & Stan Veuger*)

Gun shops and suicides (w/ *Christoph Koenig*)

Microaspects of leadership - how and why reactions to endogenously and exogenously chosen leaders differ (w/ *Florian Englmaier, Dominik Grothe & Simeon Schudy*)

The (Mis)Perceived Determinants of Team Success in Non-Routine Analytical Tasks (w/ *Florian Englmaier, Johanna Glauber, Dominik Grothe, Pedro Rey-Biel & Simeon Schudy*)

The causal effects of diversity in observable characteristics and (unobservable) skills for team performance (w/ *Florian Englmaier, Dominik Grothe & Simeon Schudy*)

The spread of tolerance (w/ *Marco Schwarz*)

### **Teaching Experience**

Spring 2023 –	Lecture <i>Economic History</i> , graduate level, Tilburg University
Spring 2019 –	Lecture <i>Public Sector Economics</i> , undergraduate level, Tilburg University
Spring 2018 – 2022	Lecture <i>Seminar Economics and Psychology of Risk and Time</i> , graduate level, Tilburg University
Fall 2017–2020	Lecture <i>Macroeconomics for EOR</i> , undergraduate level, Tilburg University
Fall 2017	Lecture <i>Law and Economics</i> , graduate level, Tilburg University
Summer 2015	Tutorial <i>Behavioral and Experimental Economics</i> , graduate level, University of Munich
Winter 2014	Tutorial <i>Microeconomics I</i> , undergraduate level, University of Munich
Winter 2013	Colloquium <i>Research in Experimental Economic Topics</i> , undergraduate level, University of Munich
Summer 2013	Colloquium <i>Research in Experimental Economic Topics</i> , undergraduate level, University of Munich
Winter 2010	Tutorial <i>Microeconomics I</i> , undergraduate level, University of Munich
Summer 2010	Tutorial <i>Introductory Microeconomics</i> , undergraduate level, University of Cologne
Winter 2009	Tutorial <i>Introductory Microeconomics</i> , undergraduate level, University of Cologne

### **Grants, Scholarships, and Awards**

2024	European Economic Association: Role Models in Economics Award Dutch Research Council (NWO)
2024	Cooperation Japan (JSPS) Grant: 12,675 EUR
2023	Dutch Research Council (NWO) Open Competition XS Grant: 50,000 EUR
2022	Dutch Research Council (NWO) Veni Grant: 279,713 EUR
2021	Diligentia Prize for Empirical Research
2021	Excellent Teacher Award (2x)
2021	Lecturer of the Year Award: Most Efficiently Zoom Using Professor (in the Econometrics & Operations Research program)
2019	Nominated for the CESifo Distinguished Young Affiliate Award in Public Sector Economics
2018	Lecturer of the Year Award: Most Modern Lecturer (in the Econometrics & Operations Research program)
2018	Econometric Society European Meeting Best Paper Award
2018	Best Paper Award at the Young Economist's Meeting in Brno, CZ
2017	Heinz Sauermann Award for best PhD thesis in experimental economics at a German speaking university
2017	Econometric Society European Meeting Best Paper Award
2015	Scholarship by the Bavarian government for a year-long research stay at the Wharton School of the University of Pennsylvania in 2016

### **Refereeing**

American Economic Journal: Applied Economics, American Economic Review, Czech Science Foundation, Economic Inquiry, ESRC, Journal of Behavioral & Experimental Economics, Journal of Behavioral & Experimental Finance, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Journal of Economics & Management Strategy, Journal of Empirical Legal Studies, Journal of Human Resources, Journal of Law, Economics & Organization, Journal of the European Economic Association, Journal of Political Economy, Journal of Political Economy Microeconomics, Management Science, National Science Foundation, Plos One, Review of Economic Studies, Review of Financial Studies, Russell Sage Foundation, Swiss National Science Foundation

### **Conference Organization**

2024	Conference on "Economic Insights for Creating Inclusive Labor Markets: Learning from Europe and Japan", organizer
2024	Conference on "The Workplace of the Future", organizer
2021	Workshop on "Economic Governance and Legitimacy", program committee

### **Service to the Profession**

2024	European Job Market for Economists committee, chair
------	---

### **Seminar & Conference Presentations**

2024	Nijmegen, Birmingham, 17th Workshop on Social Economy for Young Economists Bologna (keynote), SIOE Chicago
2023	American Economic Association Annual Meeting New Orleans, LA, LISER Luxembourg, TeIAS Tehran
2022	Tilburg, ENTER Jamboree Barcelona, Nuremberg, CESifo Area Conference in Behavioral Economics
2021	CESifo Area Conference in Behavioral Economics
2020	American Economic Association Annual Meeting San Diego, CA, FU Berlin
2019	American Economic Association Annual Meeting Atlanta, GA, CESifo Area Conference in Public Sector Economics Munich, Workshop on Beliefs About Society and Politics Munich, Tilburg, IMEBESS Utrecht, Kassel, Amsterdam, HU Berlin
2018	American Economic Association Annual Meeting Philadelphia, PA, Tilburg, HSE Moscow, VSE Prague, 2018 Young Economist's Meeting Brno, 23rd Spring Meeting of Young Economists Palma de Majorca, 2018 Maastricht Behavioral Economic Policy Symposium, Financial History Workshop Brussels, Early Career Behavioral Economics Conference Bergen, 15th IZA Migration Meeting Cambridge, MA, Econometric Society European Meeting Cologne
2017	Vienna, Haifa, Rotterdam, Tilburg, Gothenburg, CEU, Essex, Econometric Society European Meeting Lisbon, 9th Transatlantic Workshop on the Economics of Crime Philadelphia, PA
2016	American Economic Association Annual Meeting San Francisco CA, Tilburg, Munich, 2016 Experimental Finance Mannheim, 2016 Econometric Society North American Summer Meeting Philadelphia PA, Wharton, Columbia
2015	Munich, Trier, 5th Annual ICES Conference Arlington VA, 2015 Experimental Finance Nijmegen, Economic History Association Annual Meeting ( <i>Poster</i> ) Nashville TN, Workshop: Coping with difficult decisions Dusseldorf, Bavarian Micro Day Passau
2014	Munich, 2014 Experimental Finance Zurich, 13th Tiber Symposium Tilburg, 9th Nordic Conference in Behavioral and Experimental Economics Aarhus, 2014 ESA European Meeting Prague, Workshop Time Pressure in Economic Decision Making Munich, Inaugural PhD Conference Leicester, 1st Dublin Colloquium on Behavioral and Experimental Finance
2013	Munich